



## COMPANY PROFILE

[www.tawytour.com](http://www.tawytour.com)

Tawy Services LLC

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*“Growing Globally”*

COMPANY  
PROFILE

# Our services

We Tawy services LLC, are a Russian based company who started operations as a Travel Service Provider currently known as **Tawy Tour** in Muscat, Sultanate of Oman.

We strive to provide travel solutions at the best competitive prices in the market, while making sure that our clients get the best customer experience at the same time.

As a Travel service provider we operate as

- **Tawy Visa Centre**

We are the only agency in the whole of Oman who are accredited by the Russian Embassy to issue visas for Russia. We assist with Tourist/Business/Student & Medical Visa's without our clients having to take an appointment or visit the Russian embassy.

All we need is the passport & a photo & we will take care of the rest. We provide complete Documentation assistance, Insurance & Invitation letter for Russia.

We currently also offer assistance with visa applications for other countries, in terms of completing the documentation required(application forms|Hotel Bookings|Travel reservations), Insurance, embassy appointments.

Tawy visa center provides a wide range of services aimed at enhancing customer experience in public services with an automated and seamless process. However, Tawy visa center does not play any part in the decision-making process behind visa applications being granted or denied.



Tawy Visa center aims to become one of the world's largest visa services specialist for multiple governments and diplomatic missions worldwide. The company currently manages the administrative and non-judgmental tasks related to visa, passport and consular services for The Russian government in Oman & similarly we aim to assisting multiple government embassies in Oman & worldwide.

As (E-Visa) has emerged as one of the most convenient and revolutionary services in the travel domain. We intend to provide E-Visa options which will enable a client government to efficiently manage the visa application process entirely in a virtual environment, & provide a visa customer with the unmatched convenience of applying for their visa from the location of their choice.

We also look forward to develop an innovative and highly secure E-Visa Solution, which will enable our customers to apply for their visa online in no less than 3 to 5 minutes, through a user-friendly E-Visa Mobile App.



 Accredited  
by Russian Embassy



- Tawy Tour Operator

Tawy tour operator is registered in the Sultanate of Oman under license no L1183999 since the year 2019.

Tawy tour operator collaborates with multiple suppliers such as airlines, hotels, free lancers, local guides etc.. In Oman, to design the most suitable tailor made or pre - set packages for our clients without having to worry about anything that is travel related. We provide our corporate customers with a myriad portfolio of products and services that include; accommodation, transfers, excursions, round trips, VIP services and MICE. We work with our customers to ensure we deliver what is best for their business model.

Tawy Tour Operator holds exclusive content & has strong bonds with a great network of local suppliers for touristic products & services. Hence, we provide our corporate customers with:

- Ground handling services for charter flights at Oman airports
- Serving the passengers(tourists) in the airport by guiding them with visa & passport control
- We have multilingual guides to welcome your guests on arrivals.
- Our professional drivers, ensure your guests are safely transported to their booked locations.
- Contracts with multiple hotels & resorts.
- Multiple excursion options
- Insurance service's.



Our passion to excel is empowered by a team of exceptional employees who ensure our customer's competitiveness in their respective source markets, deliver a constant up-to-date portfolio of products and services, and deliver a warm welcome for travelers at their respective destinations.

We intend to grow our partnerships with multiple Tour operators locally & globally to expand our reach which will enable us to lower costs in the right places & redirect the funds towards innovating new ideas to improve customer experience.

We are always ready to negotiate & discuss with our corporate customers different tour package ideas, plans & to invent new attractive products for their customers.



Accredited  
Agent



- **Tawy Travel Agent**

Tawy travel agency is registered in the Sultanate of Oman under license no L1167371 since the year 2019.

The current travel market is highly competitive & our employees strive to assist & devise new ways everyday to help meet the current travel needs for our new, loyal & corporate customers, be it air travel, insurance, transfers & so on.

We are using multiple web based reservations systems & GDS systems for airline ticket bookings & hotel reservations. Our IT team is currently working on a web based solution that will ease the booking process for all our clients.

At the same time we have secured exclusive deals with multiple agents world wide to help provide the best international travel experience, so that our clients enjoy their vacations & let us handle all the travel related issues.

We currently cover many countries in Europe, Asia, Africa & Americas & look forward to growing our reach every single day to make sure we can help the needs of all our clients.



- Tawy Ground Handling Services at the Airport

We are currently licensed since 10<sup>Th</sup> June 2020, to offer meet & assist services to our corporate customers, especially to first time travelers & to our inbound guests, to give them a warm welcome in accordance with Omani Culture & traditions. Looking forward to work with airlines as a GHA/GSA partner to serve passengers at the airport. Tawy Services looks forward to setting up ground handling services as a GHA to partner with multiple airlines to provide the necessary support that is required from chocks on to chocks off. So that the airline does not need to think about what needs to be done as Tawy services will take care of it.

Tawy services looks to work with highly competent personnel, in meeting the aircraft on ground and coordinating the flight, arranging the necessary equipment and supervising ramp handling, controlling aircraft access and securing aircraft holds, loading/offloading luggage and monitoring belly/galley change, all meanwhile strictly following the necessary safety measures.

Similarly we intend to partner with different airlines to help setup their sales offices as their GSA in the country to cater to customers & other travel service providers. To help facilitate & help device a sales plan that helps boost the sales & conduct market analysis to take the lead & always stay competitive.





- **Tawy Transfer Services**

Whether you are looking for coach transfers at a certain airport or a sedan service locally or internationally. Tawy transfer services has the network and contacts to provide you with the best service.

We are currently partnered with multiple car service providers locally to connect to every part of the country. Similarly we have multiple partners in different parts of the world, who help take care of our clients transfer services with the same level of professionalism & care as we do.

We have a 24/7 operations team of transfer professionals to answer any call in seconds.

We look to build our own fleet of vehicles to reduce costs & help provide a better service while offering both economical & elite level options to our clients.

We intend to further strengthen our network for Airport transfers & airport taxis.

Provide airport shuttle options to Airlines.

Look to build a seamless e-service to provide 1 of the best online experience.



- **Tawy Cargo services**

Our tie up with some of the best cargo service providers in the world helps us to offer some of the best rates in the market for cargo.

We look forward to:

Arrange and Supervise Cargo Unloading and Break Down

Arrange and Supervise Cargo Buildup and Loading

Arrange and Supervise Cargo and Mail Handling

Arrange and Supervise Cargo Aircraft Parking Pushback and Towing

Arrange and Supervise Crew Wakeup & Pickup

Arrange for Crew Transportation

Arrange for Ramp Transfer to and From Aircraft

Prepare Weight and Balance

Perform Load Supervision



- **Tawy Import & Export**

We are currently licensed for Import & Export, you can find the details listed below:

Grain, Oleaginous Fruits, Flowers, Plants And Dates

Edible Vegetables And Animal Oil And Fats

Fruits And Vegetables

Sugar, Tea, Cocoa, Spices And Salt And Coffee

Fresh And Frozen Meat And Fish Products

Live Animals

Wood Of All Kinds

**Pharmaceutical And Medical Goods, Surgical And Orthopedic**

**Instruments And Devices.**

During these peril times of the Global Pandemic we successfully managed in assisting MOH with fighting the Covid – 19 situation by being able to import & supply different types of sanitizers, 3m masks, PPE's, sanitizer guns & touchless thermometer's.

- Recently we have also registered for **E-snad Electronic Tendering Services**



# Our Humble Roots

## From Russia with Love...

In **2005**, Moscow, Russia is where it all began. We started off as a small travel agency under the name of **Majesty Ltd**. Offering exceptional travel services to our clients like assisting with Air, Hotel, Rail reservations, Visa services, Tours & Cargo services locally & internationally. Chartering flights through & fro, to different countries in Europe, Asia, Africa & Middle East.

1 year later we were already successfully exporting & importing raw materials to different parts of Egypt & Middle East.

## Back to the land of Pharaoh's

Our Exceptional Trade & Tourism relations with Egypt helped us with setting up **Majesty Investment** in **2007** in Hurghada, Red sea Egypt.

We managed to setup a base for our Travel Services & then took on a bigger project to help the tourism industry in Hurghada by investing in the construction of multiple hotels, resorts & apartments in the region to help **Boom** the Economy of the area.



# Our Touristic Developments



The region of Red Sea, Hurghada city which is considered as 1 of the most famous touristic cities in Egypt, & is one of the most popular destination for Russian tourists. Upon frequent requests & demands from our customers for different types of real estate in the area, we have successfully developed multiple touristic projects while co operating with other companies & many of them on our own as well.

You can find the details below:

For more details Visit <http://www.majestyestate.ru>

In 2008: We participated in the construction of **Nubia aqua beach resort** In co-operation with Brother Tourism Investment company.



Location: Al Ahiaa area (North Hurghada Red Sea)

Details in brief:

Type of Project: Resort,  
Hotel Apartments & Villas.

Project Completion: 2012

No. of Units:

550 Hotel Rooms |

Studios – 296 | Apartments – 148

| Villas – 16

No. of Levels: 5

Plot size : 63,500 Sqm



In October of 2008: We participated in the construction of **Dolphin Resort**  
Renamed as **El Captain Resort** In co-operation with Engineering company for  
sport & tourism.

Details in brief

Type of Project: Beach Front

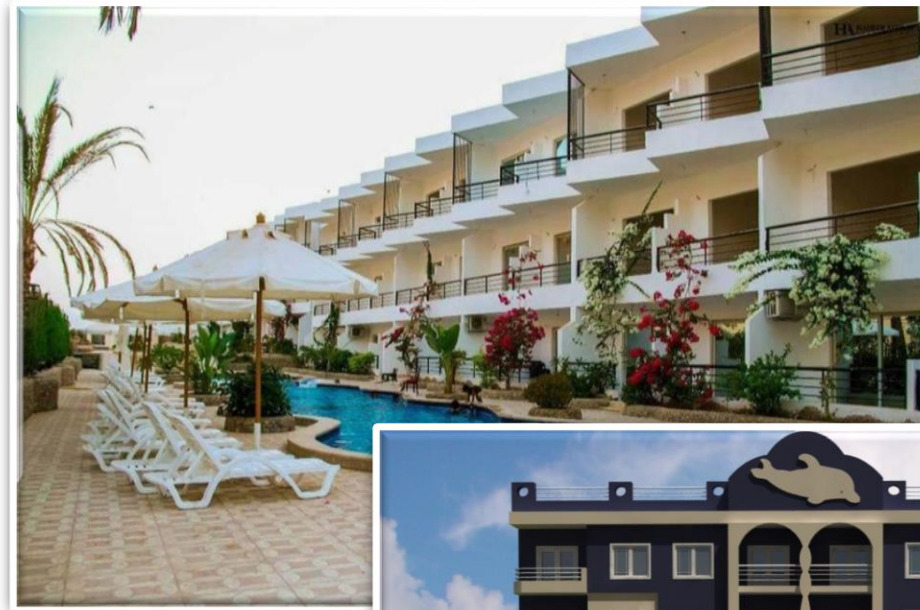
Hotel Apartments

Project Completion: 2014

No. of Units: 378

No. of Levels: 5

Plot size : 12000 Sqm



Location: Al Ahiaa area (North Hurghada Red Sea)

For more details

Visit <http://www.majestyestate.ru>



We have also successfully developed multiple touristic projects with our own investment.

In October of 2011: We started with our 1<sup>st</sup> development, on our own for  
**Virginia Residence**



Details in brief

Type of Project: Resident hotel Apartments

Project Completion: December 2012

No. of Units: 30 | No. of Levels: 6

Plot size : 500 Sqm

Location: El Kawuser area (Hurghada touristic center)



In January 2013: We started our 2<sup>nd</sup> project **Victoria Residence**



Location: El Kawuser area (Hurghada touristic center)

Details in brief

Type of Project:

Resident hotel Apartments

Project Completion: June 2014

No. of Units: 30

No. of Levels: 6

Plot size : 500 Sqm

In June 2014: We started our 3<sup>rd</sup> project **Blue Diamond Residence**



Details in brief

Type of Project:

Resident hotel Apartments

Project Completion:

December 2017

No. of Units: 110

No. of Levels: 6

Plot size : 2250 Sqm

Location: El Kawuser area (Hurghada touristic center)

For more details Visit <http://www.majestyestate.ru>

**Tawy Services LLC**



In January 2016: We started our 4<sup>th</sup> project **Blue Moon Residence**



Location: El Kawuser area (Hurghada touristic center)

(Details in brief)  
Type of Project:  
Resident hotel Apartments  
Project Completion:  
December 2018  
No. of Units: 30  
No. of Levels: 5  
Plot size : 800 Sqm

In September 2017: We started our 5<sup>th</sup> project **Blue waves hotel apartments**



(Details in brief)

Type of Project: Beach Front hotel  
Apartments

Project Completion: December 2019

No. of Units: 72 | No. of Levels: 7

Plot size : 1200 Sqm

Location: Arabia Street Al Wafaa area(Hurghada Touristic center)



In June 2018: We started our 7<sup>th</sup> project **Blue continental hotel apartments**



(Details in brief)

Type of Project: Resident hotel Apartments

Project Completion: In progress

No. of Units: 90 | No. of Levels: 3

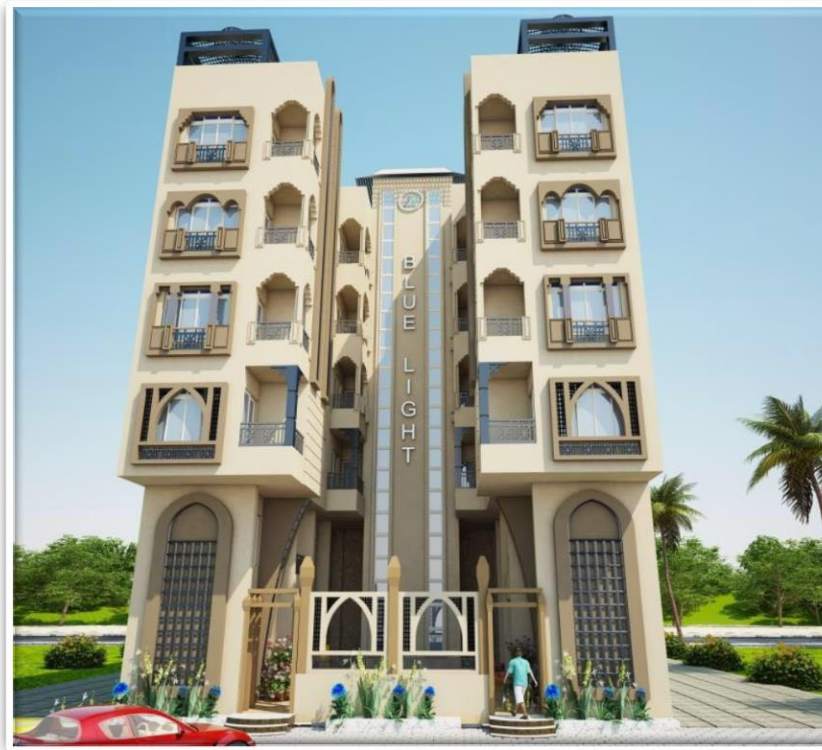
Plot size : 4000 Sqm

Location: Intercontinental Area (South Hurghada Red Sea)

For more details Visit <http://www.majestyestate.ru>

**Tawy Services LLC**

In September 2019: We started our 6<sup>th</sup> project **Blue Light Project**



(Details in brief)

Type of Project: Resident hotel Apartments

Project Completion: In progress

No. of Units: 22 | No. of Levels: 6

Plot size : 300 Sqm

Location: Al Ahiaa area (North Hurghada Red Sea)

For more details Visit <http://www.majestyestate.ru>

# Why are we in Oman?

One of our partners spoke about visiting the land of Frankincense, He said its beauty cannot be compared to any other country in the World. Soon after we planned on taking a trip to Oman & guess what we were amazed by its Beauty.

We then studied the market carefully for a year & started off operations in Muscat, Oman. In **2019** we started Tawy Services LLC, with the help of our Omani Partner & in **2020** we registered Tawy Tour as a trademark in Oman.

Our Russian roots helped us secure the rights to become registered agents with the Russian Embassy for Russian Visa. We managed to secure IATA accreditation for Tawy Services. However, soon after like everyone in the world we were impacted by the Global Pandemic (Covid-19) & our quick advances were slowed down.

However that has not stopped us from strengthening our base, while taking the necessary steps to adhere to MOH policies to help control Covid – 19.

We were hit by many challenges in our way but we overcoming them step by step & look forward to help this Country & its people in developing & taking the tourism sector to new heights like never before.

# Our Staff

**Our** company is manned with experienced, knowledgeable, multilingual and highly qualified team based on considerable experience combined with youthful enthusiasm and creative spirit, in-depth knowledge of the products and services we offer and commitment to all aspects of Travel and Tourism Management. To continue offering its customers with a variety of and best possible quality services, our company has and will strive to have excellent cooperation & relationship with several international organizations and suppliers worldwide to meet client needs and expectations.

**Our** sustainability and practices are directly linked to its employees' believe in fundamental corporate values to satisfy customers with innovative technology, superior quality, value and friendly services.



# Our Mission

## Some of our Future plans we aim to take steps towards

We look forward to developing multiple touristic projects in the country, inspired & designed, as per Russian styling, whilst keeping in mind Omani culture.

Looking to handle multiple airlines & supporting them as a GSA at the airport.

To continue to participate in more international trade shows & events globally & to eventually help organize a trade show in Oman.

To find & develop new travel solutions that will revolutionize & pave the way in improving customer experience, worldwide.

Looking forward to creating our own cargo network, which will help develop a cargo services system, to provide the best possible prices to our customers. This will also enable us to increase the volume & reach for our imports & exports, helping us increase our future partnerships.

# Meet the man with a mission

Here's what our founder, owner & CEO of the company has to say:

“ Our vision is to become a leading travel and tourism related services provider, agency globally.”

“ Our Mission is to take on every challenge & hurdle that we face, & complete it to make our Vision a success.”

“ We strive to take on new challenges everyday to make our mission a success.”



Mr. Ahmed Morad  
Founder | Owner | CEO

# Our contact details

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